

Federal Agency: FedBid Advances Long-Term Economic Recovery

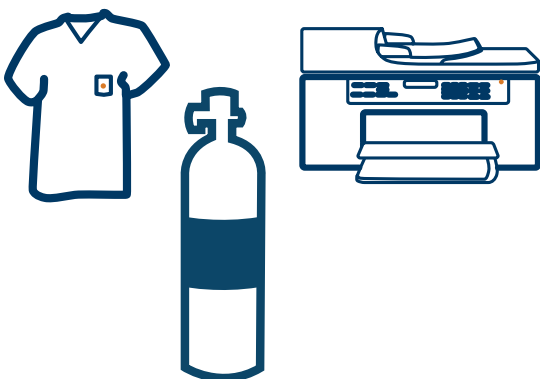
This Federal Agency supports citizen and government efforts to build, sustain and improve our nation's ability to prepare for, protect against, respond to, recover from and mitigate all hazards and disasters.

- Challenges:**
- In August 2005, Hurricane Katrina, one of the most catastrophic hurricanes in our nation's history, ravaged over 90,000 miles of U.S. soil.
 - Buyers were challenged to operate under extremely critical turnaround times.
 - Buyers were mandated to give preference to Sellers located in affected areas when purchasing supplies and services for relief and recovery in those areas.

- Approaches:**
- FedBid's Market Operations team effectively managed Seller identification, finding qualified local Sellers to compete for each buy.
 - Posting buys on FedBid's online marketplace increased buy turnaround time, while maximizing transparency, competition and savings.
 - FedBid transformed the Agency's procurement documentation into comprehensive, uniform electronic files containing fully-reportable and auditable data.

- Results:**
- The Agency's Regional Support Branch's adoption of the FedBid marketplace enabled the Agency to efficiently and effectively drive economic opportunity to businesses within impacted areas.
 - Since 2007, the Agency has purchased \$133M through FedBid which continues to help emergency responders receive the goods and services they need when and where they need them most.
 - During Hurricane Sandy, by purchasing through FedBid, the Agency was able to quickly and easily get utility trucks, air cylinders and other needs into the hands of emergency responders and relief workers.

They are saving on items like:



Buy Results

Case Study: Air Cylinders

Fire Fighting, Rescue and Safety Equipment

IGCE	\$12,250
Savings Amount	\$658
Saving Percentage	5%
# Sellers Bidding	7

Case Study: Utility Trucks

Ground Effect Vehicles, Motor Vehicles, Trailers, and Cycles

IGCE	\$93,000
Savings Amount	\$5,146
Saving Percentage	6%
# Sellers Bidding	4

Case Study: Embroidered Shirts

Clothing, Individual Equipment and Insignia

IGCE	\$5,000
Savings Amount	\$494
Saving Percentage	10%
# Sellers Bidding	19

Case Study: AMOC Project

IT (ADP) Equipment, Software, Supplies and Support Equipment

IGCE	\$11,379
Savings Amount	\$1,804
Saving Percentage	16%
# Sellers Bidding	3

Case Study: Bomb and Narcotics Detectors

Alarm, Signal and Security Detection Systems

IGCE	\$191,114
Savings Amount	\$4,679
Saving Percentage	2%
# Sellers Bidding	5

Case Study: Avaya VoIP Telephones, Installation, and Configuration

IT (ADP) Equipment, Software, Supplies and Support Equipment

IGCE	\$73,000
Savings Amount	\$15,419
Saving Percentage	21%
# Sellers Bidding	4

Questions? Call us Today: 1.855.900.2BUY

Case Study: Type Document Scanner – Desktop

Office Machines, Text Processing Systems
and Visible Record Equipment

IGCE	\$25,000
Savings Amount	\$4,189.00
Saving Percentage	16%
# Sellers Bidding	7

Case Study: Ultrasonic Water Meter

Water Purification and Sewage
Treatment Equipment

IGCE	\$80,000
Savings Amount	\$18,191.76
Saving Percentage	22%
# Sellers Bidding	7

Case Study: Dell Laptops

Information Technology (ADP) Equipment

IGCE	\$11,401.10
Savings Amount	\$3,650.44
Saving Percentage	32%
# Sellers Bidding	3

Case Study: Tychem

Clothing, Individual Equipment and Insignia

IGCE	\$37,854.76
Savings Amount	\$7,930.98
Saving Percentage	20%
# Sellers Bidding	5

Case Study: Telecom

Information Technology (ADP) Equipment

IGCE	\$165,396.00
Savings Amount	\$61,717.60
Saving Percentage	37%
# Sellers Bidding	12

Case Study: Electronic Waste Removal

Waste Disposal

IGCE	\$12,395.00
Savings Amount	\$8,285.30
Saving Percentage	67%
# Sellers Bidding	5

Case Study: Pollock Fillets 40LB Case

Food Preparation and Serving Equipment

IGCE	\$50,000.00
Savings Amount	\$6,677.38
Saving Percentage	13%
# Sellers Bidding	6

Case Study: Grounds Maintenance

House Keeping Services

IGCE	\$74,500.00
Savings Amount	\$32,434.80
Saving Percentage	44%
# Sellers Bidding	2

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Case Study: Bottled Water Dispensers

Subsistence

IGCE	\$5,406
Savings Amount	\$1,899
Saving Percentage	35%
# Sellers Bidding	6

Case Study: Tires for Emergency Housing

Construction, Mining, Excavating, and Highway Maintenance Equipment

IGCE	\$98,480
Savings Amount	\$22,970
Saving Percentage	23%
# Sellers Bidding	3

Case Study: Aeromedevac Service

Transportation, Travel, and Relocation Services

IGCE	\$6,633,119
Savings Amount	\$1,247,313
Saving Percentage	19%
# Sellers Bidding	2

Case Study: Pressure Treated Lumber

Construction Materials

IGCE	\$37,500
Savings Amount	\$12,780
Saving Percentage	34%
# Sellers Bidding	2

Case Study: 2013 Ford F-150 Super Crew XLT

Vehicles

IGCE	\$46,666.67
Savings Amount	10,616.67
Saving Percentage	23%
# Sellers Bidding	3

Case Study: Uninterruptible Power Supply

Electrical and Electronic Equipment Components

IGCE	\$270.55
Savings Amount	\$183.34
Saving Percentage	11%
# Sellers Bidding	42

Case Study: Two-Way Motorola Radios

Communication, Detection, and Coherent Radiation Equipment

IGCE	\$3,900.00
Savings Amount	\$681.25
Saving Percentage	17%
# Sellers Bidding	12

Case Study: Industrial Uniforms

Clothing, Individual Equipment and Insignia

IGCE	\$14,007.29
Savings Amount	\$3,845.69
Saving Percentage	27%
# Sellers Bidding	16

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